1		HIDEOUT, UTAH	
2		10860 N. Hideout Trail	
3		Hideout, UT 84036	
4		TOWN COUNCIL MEETING	
5		August 22, 2019	
6		6:00 PM	
7			
8		TOWN COUNCIL SPECIAL MEETING	
9			
10	1. <u>CA</u>	ALL TO ORDER AND PLEDGE OF ALLEGIANCE	
11			
12	Mayor Rul	bin called to order the meeting of the Town Council of the Town of Hideout at	
13	approxima	tely 6:02 p.m. on August 22, 2019 at 10860 N. Hideout Trail, Hideout, Utah, and led	
14		of Allegiance.	
15	-		
16	2. RC	OLL CALL	
17			
18	Town Cou	Incil Members Present:	
19		Mayor Philip Rubin	
20		Council Member Chris Baier	
21		Council Member Kurt Shadle	
22		Council Member Hanz Johansson	
23		Council Member Jim Wahl (by telephone)	
24			
25	Excused:	Council Member Dean Heavrin	
26			
27			
28	<b>Staff Pres</b>	ent: Town Administrator Jan McCosh	
29		Town Attorney Dan Dansie (by telephone)	
30		Deputy Town Clerk Allison Lutes	
31			
32	<b>Others</b> Pr	esent:	
33	<b>T</b> . ]	Matyszozyk, Susan Becker, Emily Means, Will Pratt, Mike Kosakowski, Rebecca	
34		ard, Mary Mouthaan, Heather Ruse, Carol Haselton Bill Coleman, Paula Verstegen,	
35		al Verstegen, Bill Bartlett, Eric Bloomquist, Vytas Rupinskas, Trent Davis, Richard	
36		tten, Bruce Woelfle, Bruce Erickson, John Hunter, Christopher F. Robinson, and	
37		ers who did not sign in or whose names were illegible.	
38		6 6	
39	3. AP	PROVAL OF COUNCIL MINUTES – March 19, 2019, May 9, 2019, May 23,	
40		19, and July 11, 2019	
41			
42	Council M	ember Johansson moved to approve the March 19, 2019 Minutes. Council Member	
43	Shadle made the second. Voting Aye: Council Members Baier, Shadle, Johansson and Wahl.		
43 44		y: None. The motion carried.	
44 45	, oung 190	y. mone. The monon curricu.	
т.)			

- Council Member Johansson commented he was not present for either the May 9 or May 23
   meetings and would not be voting on those minutes
- 3

4 Council Member Shadle moved to approve the May 9, 2019 Minutes. Council Member Baier
5 made the second. Voting Aye: Council Members Baier, Shadle, and Wahl. Voting Nay: None.
6 Council Member Johansson abstained. The motion carried.

- 7
- 8 Council Member Shadle moved to approve the May 23, 2019 Minutes. Council Member Baier
- 9 made the second. Voting Aye: Council Members Baier, Shadle, and Wahl. Voting Nay: None.
- 10 Council Member Johansson abstained. The motion carried.
- 11

12 Council Member Shadle moved to approve the July 11, 2019 Minutes. Council Member

- Johansson made the second. Voting Aye: Council Members Baier, Shadle, Johansson and Wahl.
  Voting Nay: None. The motion carried.
- 15
- 16 17

18

- 4. <u>STATEMENT BY THE MAYOR REGARDING PUBLIC AFFAIRS</u>
- Mayor Rubin announced Rocky Mountain Power ("RMP") recently released a Wildfire
- 19 Protection Plan and scheduled a public safety preparedness session on August 27 in Heber. This
- 20 information is posted on the Town website. Residents should have also received letters notifying
- 21 them of same. The August 27 meeting was intended to raise public awareness of new RMP
- 22 procedures, largely in response to last year's California wildfires, which were determined to have
- 23 been caused by downed power lines. As a proactive measure, RMP now planned to cut power
- 24 depending on fire risk, even if the area is not burning, due to the level of potential threat. An
- 25 RMP app that will text residents concerning any power shutdowns for public safety will be
- 26 available for download.
- 27
- 28 Council Member Shadle commented that under the Mayor's leadership, the Town had spent
- 29 much time and had made significant progress on fire safety and ensuring the residents' safety,
- 30 from meeting with developers regarding ingress and egress, to working with the Planning
- 31 Commission and adopting fire safety standards, and engaging the Wasatch County Fire
- 32 Commissioner to review all plan submissions.
- 33
- Mayor Rubin noted "no open fires or fireworks" signs were recently posted around the Town.
- 35

# 36 5. WORKING SESSION – MIDA Financials Analysis

- 3738 Mayor Rubin introduced Susie Becker and Heather Kruse of Zions Finance, along with Richard
- Cattan, representing MIDA, who were present at the Council's request, to take a deeper look into
   understanding the financial details of the MIDA proposal.
- 41
- 42 The Mayor presented a PowerPoint slide show to provide background on MIDA, its creation,
- 43 purpose and projects. He referred to a map depicting the proposed project area near Hideout. The
- 44 project area was expected to include mostly privately-owned land to develop a four-season,
- 45 world class resort experience. Additionally, the project would include single family dwellings,
- townhomes and condominiums around the Jordanelle area. Further, the project area could expand

- to non-military land, provided it was deemed to further the goals of the project. The Mayor noted 1 the purple and orange areas on the map were referred to as Parts 1 and 2; he was unsure as to the 2 status of Part 3. If the MIDA agreement was approved, Part 4 would include Hideout's 3 4 participation. 5 6 Mayor Rubin explained MIDA funding would be based on county and city property and sales taxes funding the Development (75%) and Municipal Services Funds (25%) as below: 7 8 9 Development Fund: MIDA would take 10% for overhead and administrative fees from the total; the remaining 90% would be allocate to the landowner and Hideout, of which 10 the landowner would be receive 30% for infrastructure, and Hideout would split 50/50 of 11 the remaining 70% with MIDA. Referring to the slide including an allocation to 12 Hideout/Utopia Mayor Rubin explained that at one point it was discussed Hideout's 13 portion could be used to backstop the Utopia project if it was decided to go that way, 14 however, it appeared the Town may not have to use those funds for that purpose should 15 the decision be made to proceed with Utopia. 16 17 Municipal Services Fund: MIDA would also take 10% for overhead and administrative 18 fees and the remaining 90% would flow directly to municipal services within the project 19 20 area. 21 The Mayor clarified that the 75% tax revenue figure would be based a property tax increment, 22 meaning the additional property tax collected from any new development after the date of entry 23 into the MIDA agreement. The taxes the County and Town were receiving prior to signing the 24 agreement would remain, but any new development associated with these new facilities proposed 25 by MIDA would reflect the property tax increment. The assumptions to be reviewed this 26 27 evening were based on a 2019 contract start. It was indicated the resort and point of sale revenue was not a part of this evening's analysis since the resort had not yet been built. 28 29 30 Richard Catten, MIDA's attorney, clarified MIDA's portion of the funds must be spent on amenities inside the project area, for instance roads and trails, however a decision had not yet 31 been made on the specifics of the targeted amenities and locations; those decisions were made by 32 the MIDA Board. He added that Hideout's 50% would also be allocated to similar projects: 33 34 public infrastructure supportive of the MIDA goal, e.g. public trails and parks. 35 Mayor Rubin continued, explaining the 25-year financial impact on Hideout, using Ms. Becker's 36 assumptions. If not in MIDA, the Town's General Fund would see approximately \$6.5 million 37 based on property tax, energy tax and B and C road funds. With MIDA, the General Fund 38 numbers would drop. With MIDA, the Town would have the Development and Municipal 39 Services funds as well as the General Fund. The General Fund numbers would decrease, 40 but the Town would gain approximately \$21 million over 25 years, after the 50/50 Development 41 Fund split with MIDA. The overall net/net impact analysis indicated the Town would come out 42 43 ahead by approximately \$14 million. 44 The projects contemplated within the project area would be Deer Springs, Deer Water and 45
- 46 Vanden Aker, consisting of approximately 462 units. It was indicated Vanden Aker was

overstated, but the final total, when including roughly 88 KLAIM units, would be approximately 1 2 462.

3 4 Council Member Shadle commented the developer under this scenario would derive a significant amount of taxpayer revenue, and he felt those numbers should be included in the impact analysis. 5 He noted all the current Town development projects had been previously designed and approved 6 without any MIDA funding component, whereby each developer estimated all their infrastructure 7 costs including their profit, included as a component of the pricing on the sale of their land and 8 lots. He felt the developers were already deriving a profit, and to then allocate 50% of the 9 Development Fund to these developers, it would be a windfall. Mr. Shadle felt the Town should 10 enter into agreements with the developers to address the allocation and use of the funds. 11 12 13 Ms. Becker stated she was present as an independent third-party consultant not associated with MIDA. Using detailed Excel spreadsheets, she presented a comprehensive review of the various 14 assumptions upon which the 25-year impact analysis was based. (Clerk's note: copies of the 15 Excel spreadsheets are available for review in the Town's administrative offices.) 16 17 It was indicated that due to the MIDA Development Fund monies, it was possible developers 18 would be incentivized to build more quickly, with a potential for more rapid development within 19 20 the project area. 21 Ms. Becker walked through property tax revenue assumptions provided by the developer 22 concerning number of units, which would drive the final numbers, because the number of units x 23 unit price = value; value x tax rate = property tax revenue, the main revenue source. The 24 developer assumptions also included an estimate of how many units would be primary vs. 25 26 secondary homes, since tax rates differ, as well as the market value of the dwellings. 27 Next, Ms. Becker discussed in more detail the Development and Municipal Services Funds and 28 29 how they were funded and distributed by year. She also highlighted the Town's General Fund, and what additional revenue would flow to that via sales tax, distributed in Utah both on 30 population and point of sale, approximately \$100 per person per year in Hideout. Further, public 31 paved roads derive additional revenue based on per capita (\$28.04) and weighted road mile 32 distribution (nearly \$695). 33 34 35 Discussion followed concerning the Utopia agreement (should it pass) and whether MIDA funds would be designated as a backstop if there was a shortfall. Dan Dansie clarified it was only 36 discussed as an option to include with the MIDA agreement, and at the end of the day, it was the 37 Town's money to use as it determined within the parameters of the MIDA agreement and statute. 38 39 Mr. Dansie stated the current draft of the proposed agreement gave a fair amount of discretion to the Town as to how the funds were to be used long as it would benefit the project area. 40 41 42 Council Member Baier wanted to understand the specifics regarding how the funds allocated to

- Hideout via MIDA could be used. Mayor Rubin commented everything the Town wanted in 43
- connection with parks, trails and other amenities in support of the General Plan were also things 44
- 45 contemplated by the project area to support recreation. Council Member Baier wanted to learn

whether the funds were limited to certain projects, e.g. Deer Springs, Deer Water, Vanden Aker
 or KLAIM, and what were the constraints, if any; she wanted to discuss further on another date.

3

Mayor Rubin thanked Ms. Becker for her presentation. He commented the MIDA funds could be
used for maintenance facilities for parks and trails. He also pointed out that if the Town chose to
go forward with financing for certain projects, the MIDA funds could provide a backstop thereby
reducing the risk to lenders.

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#### 9 10

## 6. <u>CONTINUATION OF PUBLIC HEARING – Consideration by the Town Council</u> <u>to approve a resolution allowing the Mayor to sign the MIDA inter-local agreement</u> <u>as proposed by the Planning Commission</u>

11 12

13 Mayor Rubin announced the Planning Commission was still working on the MIDA agreement

14 with Dan Dansie, and the public hearing was continued to August 27. Accordingly, he

recommended the Council's public hearing on this matter be continued to September 5, provided

the Planning Commission recommended approval following the August 27 meeting. Mayor

Rubin noted he would arrange to have Ms. Becker present at the Planning Commission hearing,
as requested by Vytas Rupinskas.

19

20 Council Member Johansson moved to continue the public hearing on the MIDA agreement to

September 5. Council Member Shadle made the second. Voting Aye: Council Members
 Johansson, Baier, Shadle and Wahl. The motion carried.

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#### 24 25

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## 7. <u>CONTINUATION OF PUBLIC HEARING – Consideration by the Town Council</u> to approve the Annexation Policy Plan as proposed by the Planning Commission

Mayor Rubin summarized progress on recent modifications to the Annexation Policy Plan (the
"Plan") after the public hearings on the matter. The language of the Plan had not changed much;
the major change involved the map. He believed all comments received from various parties had
been incorporated into the Plan, and he commended the Planning Commission for its diligent
work on this project.

32

The Mayor reported a joint meeting was held on Monday, August 16 that was attended by some council members and administrative staff from Summit County and Park City. Ron Phillips with Jordanelle Special Service District was also in attendance. Due to scheduling conflicts, Wasatch County was not represented, however a separate meeting would be scheduled with them later.

37

38 Mayor Rubin recounted that during the meeting, Hideout expressed its primary driver for the

39 Plan: the belief that it would be best for the Town to have a voice in what would come into the

40 space in the future, and its desire that the area look more like Hideout and less like the higher 41 density areas outside. Secondly, landowners, particularly those in Hideout's outer extremities,

41 density areas outside. Secondry, landowners, particularly those in Fideout's outer extremities,42 indicated they would be open to considering one single land use authority to help them move

42 indicated they would be open to considering one single rand use authority to help them move 43 forward with their plats, currently sitting in multiple jurisdictions, i.e. Summit, Wasatch and

44 Hideout. Therefore, at their behest, Hideout proposed the inclusion of some of those areas into

45 the annexation area to consider what they would bring to offer parks, trails, and other amenities

to help move Hideout closer to achieving its goals.

1 2 3 4 5 6	Council Member Shadle described another beneficial discussion during the joint meeting concerned Hideout's participation in the planning process, both in Summit and Wasatch, on issues such as transportation or traffic on SR 248. It was noted many of the issues affected all and he felt the Town would start to be involved in discussions with Wasatch and Summit counties.
7 8 9 10 11	Mayor Rubin noted the comments during the meeting did not differ from those already expressed in writing and he felt everyone left feeling more comfortable that Hideout was not trying to be a detriment to the County's vision for land development partnered with green space. He didn't derive anything from that meeting that would suggest further modification to the Plan.
12 13 14	Concerning transportation, it was suggested during the joint meeting the Mayor write a letter to the transportation oversight group for Park City, Wasatch and Summit to ask to be a part of it.
15 16 17 18 19	The Mayor explained that Town Attorney Dan Dansie's version of the Plan did not amend any of the Plan language, but only captured all the comments received in the appendix. He noted it was legally within the Council's authority to adopt that change without having to go back before the Planning Commission.
20 21 22 23	Council Member Shadle felt it was important people understood the Plan was just a plan, for the next 25 years, and would not happen without the input of the people in the surrounding areas. If they were not supportive of it, it would not be done.
24 25 26 27 28	Mayor Rubin projected the revised map and explained the colored sections as follows: <u>green</u> : the existing Hideout area; <u>yellow</u> : the proposed Amended Plan, of which approximately 85% is within our current Annexation Plan; <u>pink</u> : Park City: <u>purple</u> : MIDA. The Mayor noted the Richardson Flat area was in a prior version and was no longer in the Plan.
29 30 31 32 33	The Mayor commented the version of the Plan without Mr. Dansie's comments was on the Town website, and if passed this evening, the version incorporating his comments would be posted. It was noted a few parcels on the top and lower left and right sides of the map were within Summit County. He felt the map should detail the existing Summit County line.
34 35 36 37	The Mayor then opened the discussion for any questions from the Council or Mr. Rupinskas of the Planning Commission. Council Member Baier commended the Planning Commission and its hard work on the Plan.
38 39 40 41 42 43 44	Mr. Rupinskas noted several people were very anxious about being included in the Plan, and some asked to be removed from it, however they only represented 1 or 2 neighbors out of an entire neighborhood. An entire neighborhood could not be removed on the request of only 1 or 2 neighbors. He emphasized the Plan projected over 15-20 years and did not necessarily indicate Hideout would pursue annexation, it only suggested potential areas if Hideout were to consider annexation.
44 45 46	With no further questions from the Council, Mayor Rubin opened the meeting for public comments at 7:33 p.m.

1 <u>Bruce Erickson</u>, Park City Planning Director, expressed appreciation for all of the efforts. He

2 clarified the Richardson Flat area was operating Unit 1, which was the mine site reclamation

3 with the EPA. The other 500 acres of deed restricted property under the Flagstaff Development

4 Agreement were still included in the Annexation Policy area. Clark Ranch was now out, and they 5 appreciated that.

6

7 <u>Christopher Robinson</u>, Summit County Council stated he thought the Mayor declared the

8 comments had been considered in creating the new map, and that no new comments were given

9 during the joint meeting. However, he believed Summit County's government, its counsel and

10 Manager emphatically stated it did not want Summit County lands included in the annexation

area, and he wanted to know if those areas were still in the map and whether Hideout would

draw a map excluding those areas. Secondly, he wanted to better understand what the MIDA

agreement meant as to the existing Town area or if the MIDA project area would be expanded to

- 14 be included in the green existing Hideout Town area.
- 15

16 Mayor Rubin responded that Summit County's protestations concerning Summit County land

17 were clearly recognized. He explained the Town had also been contacted by landowners in those

18 areas who were willing to consider a potential participation with Hideout, and the Plan was

19 reflective of that. The Mayor added Hideout recognized it was not planning to take any land

20 owned and controlled by Summit County, and if there were areas as such, Hideout would modify

21 the Plan. However, third party lands located within Summit County would be included.

22

As to MIDA, Mayor Rubin explained there were three developments in the north corner of

24 Hideout that were being considered for inclusion in the project area because they tied into the tail

end of Jordanelle Parkway; estimating the area totaled approximately 20% of Hideout, all of

26 which was located within Town boundaries. In further response to Mr. Robinson, Dan Dansie

affirmed there was Summit County land included in the Plan. Secondly as to MIDA, pursuant to

28 State statute, only land that can be included within a MIDA project area would be land subject to

29 the consent of the applicable municipal body and the underlying landowner.

30

31 Mr. Rupinskas noted the Planning Commission asked he convey to the Council that if it were to

32 adopt the Plan, the Council would need to focus on a communication strategy regarding how the

33 Plan would be disseminated to the general public; the Planning Commission felt it was important

to provide the general public with the reasoning behind the Plan.

35

36 7:42, with no further comments, Mayor Rubin closed the public hearing.

37

38 Council Member Baier asked to see the Plan with Mr. Dansie's comments. Mr. Dansie

commented that while there was no state requirement that all comments be added, he felt it was

40 important to include the feedback in the document for a fuller explanation of the affected

41 entities' concerns. After review, Ms. Baier felt the comments further enhanced the Plan.

42

43 With no further comments, Mayor Rubin called for a vote after reading the text of the proposed

44 Resolution.

45

Council Member Shadle moved to adopt the Resolution Adopting a Revised Annexation Policy 1 Plan, subject to a change in the map to include the County boundaries on the map. Council 2 Member Johansson made the second. Voting Aye: Council Members Shadle, Baier, Johansson 3 4 and Wahl. The motion carried.

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- 6 7

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### **DISCUSSION** and possible authorization for the Mayor to approve the UIA (Utopia) high speed internet service agreement – Internet Committee

9 Council Member Shadle prepared a presentation as a continuation of the last public meeting on Utopia. He summarized the project would be a financing with UIA for just under \$1.1 million to 10 connect high-speed fiber with speeds of either 250 mps or 1 gig at highly competitive prices. He 11 added this evening's continuation of the prior discussion was intended to further discuss the 12 economics, what the anticipated subscriber cost would be, and how to fund the project to 13 14 minimize risk to the Town.

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Referring to a slide concerning subscriber projections, Mr. Shadle reviewed that the Internet Committee considered both current and future developments to determine whether the demand would meet the financing requirement of 160 subscribers over the next three years. Currently, approximately 560 doors were projected in Hideout, all of which represented potential subscribers. The Committee analyzed the various developments from current to future state to determine near term and total build outs. Over the near term (approximately three years), the Committee estimated approximately 441 doors. Further, the Committee projected that in three years, Deer Springs, Deer Waters and Lake View (fka Vanden Aker) would all have Utopiainstalled conduit. Those developers were highly interested in high-speed internet for their buyers, in fact they installed conduit within their infrastructure to be utilized for Utopia. Additionally, those developers put up the reserve fund to backstop the financing for one year (\$82,000). The Committee felt it was highly likely the vast majority of Shoreline, Deer Springs, Deer Waters and Lake View residents would sign up with Utopia. Further, DCD (Shoreline), donated the land for the fiber hut to house the mechanicals for Utopia.

31 Dan Dansie clarified the developers had not yet put up the reserve fund and the agreement

- relating thereto had not been finalized. Council Member Shadle agreed, but affirmed the 32
- 33 developers for Deer Waters, Deer Springs, Lake View and KLAIM publicly stated during a
- meeting they would fund the reserve and had shown their willingness to support the project by 34 installing conduit.
- 35 36
- Next, Mr. Shadle compared All West and Utopia pricing. All West required a subscriber to add a 37
- phone line, thus the data he was displaying for reference this evening show All West prices with 38
- 39 the up charge one would pay to opt out of a phone line. Based on his analysis, All West pricing
- would be as follows: 50 mps: \$81.95; 100 mps: \$111.95; 500 mps: \$154.95; and slightly higher 40
- 41 than 1 gig: \$179.95. Council Member Baier felt it would be important to compare both with a phone line. She added it was important for consumers to have competition. Mr. Shadle noted
- 42
- both Utopia and All West could supply phone service and if interested, he could provide the 43 44 comparison with the phone line.
- 45
- 46 Mr. Shadle explained Utopia did not have the 50 mps or 100 mps options available, but at 250

mps, their pricing would be \$77.19 and five times as fast. 1 gig would be \$93.58. Further, Utopia 1 subscribers would not incur a connection fee and they could cancel at any time. All West was 2 currently offering a no connection fee special through August 23, after which they would charge 3

- 4 \$150 for the infrastructure and \$50 for the connection. It was indicated All West only required a 5 one-month subscription, after which there would be no long-term commitment. It was also noted
- 6 that Utah Broadband charged \$89 per month for 60 mps. 7
- 8 Continuing, Council Member Shadle shared an analysis of the projected annual subscriber
- savings scenarios. It assumed 164 subscribers for 100 mips for All West, versus 250 mips for 9
- Utopia. The estimated savings for Utopia subscribers totaled just under \$69,000. According to 10
- Utopia, approximately 50% of their subscribers opted for 250 mips, while the other 50% chose 1 11
- gig. If applying the same assumption to All West's subscribers; 50/50 split opting for either 100 12
- mips or 1 gig, the cost for 164 subscribers would total nearly \$120,000 per year, which was 13
- approximately what the Town received annually in property tax revenue. 14
- 15
- Mr. Shadle felt Utopia would be a plus for the town. On average, Utopia subscribers would save 16
- 17 over \$700/year, and those numbers were projected to improve with growth: monthly charges
- would decline from \$42 to \$30 per user. He strongly recommended engaging Utopia and added 18
- the internet speeds were unrivaled in the area. In conclusion, Mr. Shadle advised it was the 19
- 20 Committee's belief that this financing structure, given the predominance of developer support,
- and the cost structure provided by Utopia, most subscribers in the Town would select Utopia. 21
- 22
- Discussion ensued wherein it was indicated All West was currently installing conduit at no cost 23
- to the Town and would be signing up its first installations in September. Council Member Baier 24
- commented All West was willing to bear the cost of installing the infrastructure and gambling on 25
- 26 the prospect of signing new subscribers in the Town. She thanked the Mayor and the Town
- Engineer for helping make it cost effective for more people in Town to be offered the 27
- opportunity to get fiber with All West. 28
- 29
- Council Member Baier voiced concern that the Utopia agreement was potentially costing the 30 Town \$82,000 for two years and would obligate the Town for 25 years. It was possible the Town 31
- may not reach the subscriber threshold provided in the agreement, and during its 25-year
- 32
- 33 obligation, technology could change, and the Town would still be obligated to Utopia. Ms. Baier was also concerned with the project phasing concerning Soaring Hawk and she wanted to ensure 34
- they would be part of Phase 1. 35
  - 36
  - 37 Council Member Shadle responded they could discuss the potential of running the conduit through the backside of KLAIM and perhaps include them at some point soon.
  - 38 39
  - 40 Council Member Johansson agreed with Council Member Baier concerning the 25-year
  - commitment. However, he believed that given the risks, the benefits outweighed the risks by far, 41
  - 42 and he felt the residents should be given the opportunity to obtain this product at a reduced price;
  - it would put Hideout on the map. 43
  - 44
  - 45 Council Member Wahl commented he couldn't understand, given how fast tech was changing,
- the Town could enter into a 25-year commitment with a fiber optic company, and the risk 46

- 1 seemed too great. If Utopia could guarantee service for the whole Town, he would feel
- 2 differently. He felt a better deal could be made in a couple more years, and he thought this
- 3 proposal was premature.
- 4
- 5 Council Member Baier asked what it would take to bring Soaring Hawk into Phase 1. Utopia's Roger Timmerman (Utopia) stated Utopia was confident it could be built, but they could not 6 commit today, because it would add a lot of cost for the few homes and could harm the 7 economics of the agreement. He didn't feel it was worth holding up the project to answer that 8 question because it could be a long-term process. He was unable to definitively answer the 9 question, because there was a lot of work to be done. He added the area was planned to be built, 10 11 however certain criteria would need to be met before proceeding. When pressed for a specific number of homes that would need to be built before servicing Soaring Hawk, Timmerman stated 12 roughly 35 additional homes, plus or minus 10. 13 14 15 Bill Bartlett raised a discussion concerning the Google ratings and online comments concerning All West. Dan Dansie asked that the meeting attendees focus on the merits of the Contract and 16 17 advised it was not helpful to discuss anecdotal reviews concerning All West's performance. 18 Council Member Baier felt the proposal would be more palatable to the community if all were 19 20 offered service. 21 No further comments from the Council were forthcoming. 22 23 24 Dan Dansie wanted the community to be aware that one of the advantages of a small town like Hideout was the opportunity to be somewhat informal, however he advised that this evening's 25 26 presentation by Council Member Shadle was prepared as a service to the community and was not necessarily an official position or statement of the Town toward various providers, nor was it an 27 official analysis. Further, when opinions or characterizations were expressed, they were the 28 opinions and characterizations of the individuals and not of the Town. 29 30 At 8:42 p.m., Mayor Rubin opened the hearing for public comments. 31 32 33 Paul Verstegen was excited to be getting fiber. He liked that All West was coming to area, but their prices were terrible and not competitive. If All West was more realistic on pricing, he 34 would sign up. He believed siging up 164 subscribers within three years would be easily 35 achievable and felt the Mayor should press the whole Council. He commented a Committee was 36 formed, it researched and recommended the best. He wanted to go with Utopia and get it done. 37 38 39 Regarding Council Member Baier's question regarding what it would take to bring in Soaring Hawk, Mr. Timmerman informed the Council they calculated an additional 46 subscribers would 40 be required, raising the reserve fund to \$105,684. 41 42 43 Eric Bloomquist – inquired regarding the timeline and migration for the infrastructure. Mr. Timmerman responded the contract provided for 9 months upon execution. Winter work would 44 45 be possible, however Utopia preferred not to. 46

- 1 If the Council agreed to the Utopia proposal this evening, it would then go before Utopia's
- 2 Board, scheduled to meet on Monday, August 26.
- 3

4 Mr. Timmerman indicated the engineering for the Quinn's junction pull was completed, but the

- 5 actual construction would not start until Utopia confirmed the status of the proposed agreement.
- 6 He added Utopia had obtained UDOT's approval. Mr. Timmerman went on to recount the
- 7 various other uses for fiber: traffic sensors, camera, air quality sensors (1 or 2 will be installed in
- 8 the Town), smart city applications, thermal imaging. He commented the reason for bringing this
- 9 technology was not just for the internet, but it was for connectivity and for applications the Town
- 10 would need today and in the future.
- 11
- 12 Discussion with Mr. Timmerman continued regarding the potential for business subscriptions,
- 13 which would differ from residential in that the potential revenue would not be tied to the number
- of businesses, but rather the revenue from those businesses. 50% of the wholesale revenue
- 15 Utopia charged to those business accounts would offset the Town's obligation. If other areas
- along the highway were to install, the Town would benefit so long as those areas were located
- 17 within the Town limits.
- 18
- 19 John Hunter Shoreline: commented he had probably hired and fired nearly every cable and
- 20 internet provider. He liked this model because it was based on a partnership model, and he
- 21 intended to sign up. He urged the Town to get commitments now.
- 22
- 23 With no further comments, the Mayor closed the public hearing at 8:59 p.m.
- 24
- Mayor Rubin declared the parties were very close to finalizing the contract language. He asked whether the Council was ready to resolve and move on, recognizing Council Member Baier's
- concerns with the Soaring Hawk inclusion. He asked Ms. Baier if she was willing to move
- forward with the resolution, and language could be added to the resolution to include Soaring
- Hawk. Council Member Johansson stated he was ready to make a motion to include Soaring
- 30 Hawk, making the threshold subscriber number 210 instead of 164 to give everyone in Hideout
- 31 equal opportunity to utilize the service.
- 32
- Council Member Baier was not yet ready to move forward and needed more time to analyze the risk issue concerning the \$105,000 reserve based on 210 subscribers.
- 35
- Council Member Shadle thought it would make sense to authorize the Mayor to negotiate with
- 37 Utopia on the Town's behalf to finalize the contract, then the Council would provide its input.
- 38 Council Member Baier recommended the Council work more on the contract before giving the
- 39 Mayor the authority to negotiate it.
- 40
- 41 *Council Member Johansson moved to adopt the resolution allowing the mayor to negotiate the*
- 42 contract, to consider the feedback from this evening's meeting, and hopefully including Soaring
- 43 Hawk in Phase 1. Council Member Shadle made the second.
- 44
- 45 An unidentified speaker suggested contacting Soaring Hawk residents and polling to see how
- 46 many would be interested in Utopia. Council Member Shadle indicated eight Soaring Hawk

residents responded to the survey, taken one year prior. Council Member Baier commented the 1 survey was taken before All West came into the Town, so Utopia was the only viable option at 2 that time. Mr. Shadle felt the issues concerning adding Soaring Hawk to the Utopia early phase 3 4 was something the Council should allow the Mayor to address with Utopia, negotiate the 5 contract, and then poll the Council members separately for their decision. 6 Mayor Rubin called for a vote. Council Member Johansson restated his motion as follows: to 7 adopt the resolution and add the language to include the possibility of including Soaring Hawk 8 in Phase 1. Council Member Shadle made the second. Voting Aye: Council Members Shadle and 9 Johansson. Voting Nay: Council Member Baier. Council Member Wahl had left the meeting and 10 11 was unavailable for a vote, thus the motion failed for a lack of the requisite votes. 12 13 *Council Member Baier moved to continue the hearing on this item to the September 5 meeting. Council Member Shadle made the second. Voting Aye: Council Members Shadle, Baier and* 14 Johansson. Council Member Wahl had left the meeting. The Motion carried. 15 16 17 9. **PUBLIC INPUT – Floor Open for Any Attendee to Speak** 18 Eric Bloomquist: inquired about the installation currently underway and whether a bond was in 19 place. Mayor Rubin responded affirmatively; the Town would ensure all repairs were done 20 21 properly and all cracks were sealed. 22 Council Member Shadle asked whether the whole town was being resurfaced. Mayor Rubin 23 stated it was not. Mr. Shadle commented that Utopia alerted the Internet Committee to how All 24 West was handling its installation project, and that other towns had sued providers for doing 25 what All West was currently doing. Further, Mr. Shadle had asked the Town Engineer to contact 26 27 Utopia concerning this issue and Utopia confirmed he hadn't done so. Consequently, Mr. Shadle felt the Town needed to retain the bond money longer than one year, due to the potential for 28 29 damage to snowplows and roads from potential road heaving. Mayor Rubin responded the bond was in place for one year sufficient to cover the winter. He believed Town Code provided the 30 Town would return 90% of the funds after one year and retain 10%, but he stated he would 31 review the matter. 32 33 It was indicated All West could not proceed up the road to Soaring Hawk, since the road had not 34 yet been accepted by the Town and was not a public right-of-way. The same was true with 35 Reflection. Mayor Rubin noted Kent Cuillard met with the Engineer on this day to review the 36 repair work and identify where it was suitable and where it was not; they were keeping on top of 37 it. He added there was currently some additional paving going on that was not under All West's 38 39 purview, but they allowed the Town to piggy-back needed road repairs on to their project. 40 41 It was indicated the Rustler paving would start in mid-September. 42 Mr. Timmerman was asked how Utopia planned to install their infrastructure. He responded they 43 were not planning to cut roads and would not disturb much of the surface of the roads. However 44 there may be an occasional need to excavate a hole to cross other utilities, or if there were a 45

1 2 3	couple of segments where there was insufficient space on the side of the road, such as rock, etc. Mr. Timmerman commented for most part their installation would not be in road space.			
4 5	With no further comments, Mayor Rubin closed the public comment period at 9:19 p.m.			
6 7	10. <u>ADJOURNMENT</u>			
, 8 9 10	Council Member Johansson moved to adjourn the meeting. Council Member Baier made the motion. Voting Aye: Council Members Baier, Shadle and Johansson. Council Member Wahl excused. The motion carried.	was		
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12 13	The meeting was adjourned at 9:19 p.m.			
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16	Allison Lutes, Deputy Town Clerk			
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